4.0 INDUSTRY IN SABIC

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ABOUT SABIC

40,000
Employees around the world

3rd
Largest chemical company*

10,960
Patent portfolio filings

50 COUNTRIES
SABIC’S global network

US$ 87.5 billion
Total assets

US$ 39.49 billion
Annual revenue

US$ 5 billion
Net income

150
New products each year

(*Forbes 2015)
OUR BUSINESSES

Specialties

Polymers

Chemicals

Metals

Agri-Nutrients
SABIC ACTIVITIES IN 4.0 INDUSTRY

Chemicals Manufacturing improvement

Utilizing sensors technologies, data collection internally for production optimization

New business/products opportunities

Delivering new enabling technologies to support Manufacturing digitazilization and Internet of Things implementation

Additive manufacturing

Printed electronics
INTERNET OF THINGS AND CONNECTED DEVICES

- Number of connected devices/pp to increase from 1.8 (2010) to 6.6 (2020)*

- Over 25 billion embedded and intelligent systems by 2020*

- Printed Electronics will both enable sensors and communication devices

- Key components: plastic substrates, smart materials, inks, sensors technologies

(*Gartner, Cisco, LuxResearch 2015)
SABIC FOCUS AREA: 3 PRINTED ELECTRONICS
HOW TO INTEGRATE ELECTRONICS ON 3D OBJECTS

From rigid and 2D electronics ............... ... to 3D integrated electronics

➢ New Eco-system of companies is needed

*Courtesy of Tactotek™
TECHNOLOGIES OF INTEREST

Alternative energy
Advanced materials, functional polymers and composites
Alternative feedstocks
Process, resources and energy efficiency
MARKETS OF INTEREST

Packaging
Construction
Transportation
Agri-nutrients

Electrical and Electronics
Medical Devices
Clean Energy
WE WANT ENTREPRENEURS TO GROW AND WE ARE COMMITTED TO HELPING THEIR FUTURE BUSINESS SUCCEED

Managed by our SBU’s and Corporate Research Teams

NO TECHNOLOGY ACQUISITION

Early to late stage Companies with Best in Class Technologies

NO CORPORATE OWNERSHIP

Specific interest in Saudi Arabia and MENA Regions

TECHNOLOGY OWNERSHIP

Innovative Business Models for mega-markets and disruptive technologies

CORPORATE OWNERSHIP
Proposals reviewed for compatibility. A typical process goes through the following steps:

1. **Strategic Fit**
2. **Management Team**
3. **Value Created**

![Diagram showing the process flow with stages: Assessment, Primary Due Diligence, Detailed Due Diligence, Deal Structuring, Funding, with key points: Term Sheet, Legal Documents]
THANK YOU