SABIC TODAY
INTRODUCING OUR COMPANY

V. 22
OCT, 2017
WE ARE SABIC

We are one of the world’s leading manufacturers of chemicals, fertilizers, plastics, and metals.

Since our founding in 1976, we have achieved rapid global growth.

We now operate in more than 50 countries, with 35,000 employees around the world.

We provide innovative material solutions that help our customers change the world for good.
WE LIVE FOR

CREATING LONG-TERM SUCCESS

A SPIRIT OF INGENUITY

COMMITMENT TO DELIVER

/actions not just words
OUR PROMISE

We’re grounded in materials, and we get how business works and grows.

But our focus is to help our customers achieve their ambitions, powering their competitive advantage. We put customers’ success at the heart of what we do through:

• Long-term relationships
• A spirit of ingenuity
• Commitment to deliver
• Innovative solutions

We create partnerships that drive growth and leadership for SABIC and our customers. We call this…

CHEMISTRY THAT MATTERS™
SABIC IN NUMBERS

1976, our beginning
41 years of growth

4th largest global diversified chemical company*
117th largest public company in the world*

84.5 B$ total assets
35.4 B$ annual revenue
4.8 B$ net income

35,000 employees
50 countries
3 Global Businesses
#1 Middle East steel producer

72.7 million metric tons production
61 world-class plants worldwide
5 key geographies with innovation hubs
150 new products each year
12,191 global patent filings

* Forbes 2017
GLOBAL MARKETS, GLOBAL GOALS

CONSTRUCTION
NEW CREATIONS
Architects have more freedom to design the future with SABIC advanced materials.

MEDICAL DEVICES
SAFE, AVAILABLE AND AFFORDABLE
Using our broad portfolio of materials, healthcare OEMs develop solutions to address tough industry challenges and aging populations.

PACKAGING
FLEXIBLE, CONVENIENT, AND ECO-FRIENDLY
SABIC polymers help food and drink producers meet tougher regulations and become more sustainable.
GLOBAL MARKETS, GLOBAL GOALS

AGRI-NUTRIENTS

PRESERVING BIODIVERSITY
By making it possible to produce more food from less land, SABIC’s fertilizers help sustain wildlife as populations expand.

TRANSPORTATION

TRAVELING LIGHTER
Our materials are helping manufacturers improve fuel efficiency and reduce emissions while creating more attractive designs without compromising on safety.

ELECTRICAL & ELECTRONICS

SMARTER DEVICES
SABIC’s thermoplastic technology helps create electronic products that combine innovation with sustainability.

CLEAN ENERGY

POWER EVERYWHERE
SABIC’s specialty and polymer products will help create sustainable renewable-energy solutions for the future.
Headquartered in Riyadh, Saudi Arabia, SABIC is a global leader in chemicals with business operations in over 50 countries. From making cars and planes more fuel efficient, to helping conserve the world’s water supply, we find solutions to the challenges of today to build a better tomorrow.
A CONNECTED MANUFACTURING NETWORK

MIDDLE EAST (25)
Saudi Arabia (22)
Bahrain (3)

EUROPE (12)
Netherlands (4)
Italy (2)
UK (2)
Austria
Belgium
Germany
Spain

AMERICAS (14)
USA (8)
Canada (2)
Mexico (2)
Argentina
Brazil

ASIA (10)
China (4)
Korea (2)
India
Japan
Singapore
Thailand

ONE GLOBAL DELIVERY SYSTEM
Our supply chain program ensures products reach global markets effectively
## HIGH PERFORMANCE AFFILIATES & JVS

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<thead>
<tr>
<th><strong>PETROKEMYA</strong></th>
<th>Saudi Speciality Chemicals Co.</th>
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<tr>
<td>Arabian Petrochemical Co.</td>
<td>SPECIALITY CHEM</td>
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<th><strong>HADEED</strong></th>
<th>Saudi Arabian Fertilizer Co.</th>
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<td>Saudi Iron &amp; Steel Co.</td>
<td>SAFCO</td>
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<th><strong>IBN ZAHR</strong></th>
<th>Saudi Kayan Petrochemical Co.</th>
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<td>Saudi European Petrochemical Co.</td>
<td>SAUDI KAYAN</td>
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<th><strong>UNITED</strong></th>
<th>National Methanol Co.</th>
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<td>Jubail United Petrochemical Co.</td>
<td>IBN SINA</td>
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<td>A Joint Venture with CTE</td>
<td>SABTANK</td>
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<td>SABIC Terminal Services Co.</td>
<td>SOCC</td>
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<td>Saudi Organometallic Chemical Co.</td>
<td>SAICCH</td>
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<td>A Joint Venture with Albermarle Netherlands BV</td>
<td>SHARQ</td>
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<td>Eastern Petrochemical Co.</td>
<td>A Joint Venture with Mitsubishi</td>
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<th><strong>IBN AL-BAYTAR</strong></th>
<th>Yanbu National Petrochemical Co.</th>
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<tr>
<td>National Chemical Fertilizer Co.</td>
<td>YANSAB</td>
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<th><strong>YANPET</strong></th>
<th>Saudi Yanbu Petrochemical Co.</th>
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<td>Saudi Methanol Co.</td>
<td>A Joint Venture with ExxonMobil</td>
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<th><strong>SADAF</strong></th>
<th>Saudi Methanol Co.</th>
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<td>A Joint Venture with Japan Saudi Arabia Methanol Company</td>
<td>AR-RAZI</td>
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<th><strong>SHROUQ</strong></th>
<th>Saudi Methyl Acrylate Company.</th>
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<tr>
<td>A Joint Venture with Mitsubishi Rayon Company</td>
<td>SAMAC</td>
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<td>Saudi Methyl Acrylate Company.</td>
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<th><strong>SSTPC</strong></th>
<th>SINOPEC SABIC Tianjin Petrochemical Co.</th>
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<td>A Joint Venture with SINOPEC</td>
<td>SSNC</td>
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<td>SABIC SK Nexlene Company.</td>
<td>A joint venture with SK Global Chemical</td>
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* Sadaf shareholders agreed to change the ownership structure subsequent to the year ended December 31, 2016
EXTENDING OUR CAPABILITIES THROUGH ACQUISITION

Our acquisition strategy strengthens our ability to provide innovative and global end-to-end solutions for our customers, focusing on:

• **Expanding our reach** across the globe, with a diverse manufacturing base and a connected global supply chain
• **Growing our product portfolio** to create new possibilities for our customers
• **Advancing our knowledge and expertise** to drive our own business performance and add value to our partnerships with customers

SABIC has successfully acquired and integrated many successful companies, with three key acquisitions in the last 15 years:

• **DSM Petrochemicals** in 2002, our platform for development in Europe
• **Huntsman Petrochemicals (UK)** in 2006, renamed SABIC UK Petrochemicals, adding substantial capacity to our Europe operations
• **GE PLASTICS** in 2007, now our Specialities SBU, opening the way for advanced materials
INGENUITY DRIVEN BY TECHNOLOGY & INNOVATION

Practical innovation

- Application development with key customers at the heart of our strategy
- More than 150 new products created every year
- Backed by 12,191 global patent filings

World-class infrastructure and know-how

- Five key geographies with innovation hubs in USA, Europe, Middle East, South Asia, North Asia
WE ARE A DYNAMIC LEARNING ORGANIZATION

We strive for continuous improvement to always become better at what we do, and remain valuable as partners to our stakeholders. Capturing, developing and sharing best practice across our business and with our customers is core to our strategy.

- Customer forums to develop industry leading know-how together
- Creating a global learning flagship, the SABIC Academy
- Investing in developing our people into outstanding performers
- Developing online learning communities sharing knowledge globally
The wellbeing of our people, our stakeholders, and the communities and environments in which we operate is a business objective and a goal in its own right.

- Investing in responsible supply chain and manufacturing solutions that reduce environmental impact
- Working with customers to develop sustainable products and processes
- Supporting local and regional communities worldwide with financial assistance and employee volunteering
- Maintaining an outstanding record of health and safety in all our industrial operations
WE HAVE A CLEAR AMBITION

To be the preferred WORLD LEADER in chemicals

We will achieve this by partnering with our customers, helping them achieve their ambitions. When they grow, we grow. That’s why for us, our customers’ success comes first.