

Pierluigi Conzo

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E-mail: pierluigi.conzo@unito.it; **Blog:** <http://pieroconzo.altervista.org>

Web: <http://www.est.unito.it/do/docenti.pl/Show?id=pconzo>;

Research: <https://goo.gl/3UADnZ> (G-Scholar) - <http://ideas.repec.org/f/pco499.html> (Repec)

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Work experiences

University of Turin - Dept. of Economics and Statistics "Cognetti de Martiis" - Turin (IT) <i>Associate Professor of Economics</i>	1/10/2019 - today
University of Turin - Dept. of Economics and Statistics "Cognetti de Martiis" - Turin (IT) <i>Senior Assistant Professor – tenure track (Ricercatore a Tempo Determinato - tipo b).</i>	1/10/2016 - 30/09/2019
University of Turin - Dept. of Economics and Statistics "Cognetti de Martiis" - Turin (IT) <i>Junior Assistant Professor (Ricercatore a Tempo Determinato - tipo a).</i>	1/10/2012 - 30/09/2016
Bocconi University - Milan (Italy) <i>Senior collaborator. ERC project "Institutional Family Demography" (PI: A. Aassve).</i>	Aug. 2019 – today
Bocconi University - Milan (Italy) <i>Senior collaborator. ERC project "Subjective well-being and Fertility" (PI: L. Mencarini).</i>	Feb. 2016 – Feb. 2019
Collegio Carlo Alberto - Moncalieri, Turin (Italy) <i>Senior collaborator. ERC project "Subjective well-being and Fertility" (PI: L. Mencarini).</i>	Sept. 2014 – Dec. 2016
University of Tor Vergata (Rome, IT) – Fondazione Angelini (IT) <i>Senior researcher. Research project "Health and Subjective Well-Being".</i>	Sept. 2014 - Mar. 2015
Società Italiana di Monitoraggio - Rome (IT) <i>Consultant. Evaluation of development projects in Peru and Albania.</i>	Nov. 2012 - July 2013
CSEF - Centre for Studies in Economics and Finance - Naples (IT) <i>Post-Doctoral research fellow.</i>	Sept. 2011 - Sept. 2012
Etimos Foundation (Padova, IT & Colombo, Sri Lanka) - Fieldwork: Impact Evaluation of Microfinance and Experiments on Social Capital in Sri Lanka.	Nov.- Dec. 2011
University of Tor Vergata (Rome, IT) & MIUR (Progetto di ricerca di interesse nazionale) <i>Fieldwork coordinator:</i> experiments on social capital in Kibera, Nairobi (Kenya).	Aug.- Sept. 2010
European University Institute (Firenze, IT) – Proff. L. Guiso & A. Ichino: <i>Research assistant.</i>	Nov.-Dec. 2009
Fundacion Protagonizar (Buenos Aires, AR) & University of Tor Vergata (Rome, IT) <i>Fieldwork:</i> Impact Evaluation of Microfinance in slums around Buenos Aires, Argentina.	June-August 2009
GreenNet Foundation (Thailand) & University of Tor Vergata (Rome, IT) <i>Fieldwork:</i> Impact Evaluation of Fair Trade projects in rural North-eastern Thailand.	June-August 2008
US Consulate of Naples – Fulbright Commission (Naples, IT): <i>Educational advisor.</i>	March-July 2007
Christian Aid and Oxfam - London (UK): <i>Volunteer.</i>	August-Sept. 2006

Education

University of Tor Vergata – Faculty of Economics – Rome (IT)	Sept. 2008- Nov. 2011
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Ph.D. Economic Theory and Institutions

Supervisor: Leonardo Becchetti;

Title: "Essays in Development Economics"

Committee: Guiso L., Orsini R., Becchetti L.

Topics: Development and Experimental Economics, Social Preferences, Fair Trade, Microfinance, Impact Analysis.

EIEF - Einaudi Institute for Economics and Finance - Rome (IT) **2009-2011**

Visiting research student (*graduate programme*)

Supervisors: Giancarlo Spagnolo & Jeffrey V. Butler.

Topics: Experimental and Development Economics.

University of Tor Vergata – Faculty of Economics – Rome (IT) **2007-2008**

M.Sc. Development Economics and International Cooperation (master di II livello)

SOAS - School of Oriental and African Studies, London (UK): Summer School in Int. Relations. **Aug. 2006**

University of Salamanca – Faculty of Law – Salamanca (SP): SOCRATES-ERASMUS programme **2005-2006**

University of Naples “FEDERICO II” – Faculty of Political Science - Naples (IT) **2005-2007**

Master’s Degree International Relations (Laurea Specialistica)

Mark: 110/110 cum laude (merit). Final thesis: “*Microcredit and promotion of poor: theoretical debates and Italian evidence*”. Supervisor: Sergio Beraldo.

University of Naples “FEDERICO II” – Faculty of Political Science - Naples (IT) **2002-2005**

Bachelor’s Degree Political Science (Laurea triennale)

Mark: 110/110 cum laude (merit). Final thesis: “*The US political model: parties, lobbies and power*”. Supervisor: Raffaele Feola.

Liceo Classico Vittorio Emanuele II - Naples (IT): High School Diploma (mark 100/100) **2002**

Affiliations

Collegio Carlo Alberto - Moncalieri, Torino (IT); *Affiliate* **2016 - today**

CSEF - Centre for Studies in Economics and Finance - Naples (IT); *Affiliate* **2011 – 2017**

Visiting periods

Universitat Pompeu Fabra, Barcelona (ES) - Dept. of Political and Social Science (sponsor: B. Arpino). **Sept. 2017**

Duke University, NC (USA) - Duke Population Research Institute (DUPRI) and Dept. of Economics
(sponsors: S. Sanders, R. Kranton, S. Huettel). **Jan. – June 2018**

Journal articles

- Butler, J., Carbone E., **Conzo, P.**, Spagnolo, G. 2020 - “*Past Performance and Entry in Procurement: an Experimental Investigation*” - Journal of Economic Behaviour and Organization, forth.
- **Conzo, P.**, Salustri, F., 2019 - *A war is forever: The long-run effects of early exposure to World War II on trust* - European Economic Review, 120, 103313 (ISSN: 0014-2921; DOI: 10.1016/j.eurocorev.2019.103313) (Anvur code: 13/A1; 13/A2; 13/A3).
- Bellucci, D., Fuochi, G., **Conzo, P.**, 2019 - *Childhood exposure to WW2 and financial risk taking in adult life* - Journal of Economic Psychology, 102196 (ISSN: 0167-4870; DOI: 10.1016/j.joep.2019.102196) (Anvur code: 13/A1; 13/A2; 13/A3).
- Becchetti L., **Conzo P.**, Di Febbraro, M., 2018 - *The monetary-equivalent effect of voluntary work on mental wellbeing in Europe* - Kyklos, 71(1): 3-27 (ISSN: 1467-6435; DOI: 10.1111/kykl.12160) (Anvur code: 13/A1; 13/A2; 13/A3).
- Becchetti L., **Conzo P.**, 2018 - *Preferences for Well-Being and Life Satisfaction* - Social Indicators Research, 136(2), 775-805 (ISSN: 1573-0921; DOI: 10.1007/s11205-017-1566-8) (Anvur code: 13/A2; 13/A3; 13/D1; 13/D2; 13/D3)

- **Conzo, P.**, 2018 - *Natural Disasters and Social Preferences: The Effect of Tsunami-Memories on Cheating in Sri Lanka*. The Journal of Development Studies, 54(10), 1912-1931 (ISSN: 0022-0388/1743-9140; DOI: 10.1080/00220388.2017.1404035) (Anvur code: 13/A1; 13/A2).
- Becchetti L., **Conzo P.**, Pisani, F., 2018 - *Education and Health in Europe* - Applied Economics, 50(12), 1362-1377 (ISSN: 0003-6846/1466-4283; DOI: 10.1080/00036846.2017.1361013) (Anvur code: 13/A1; 13/A2; 13/A3)
- **Conzo, P.**, Fuochi, G., Aassve, A., Mencarini, L. 2017 – *The Cultural Foundations of Happiness* - Journal of Economic Psychology, 62: 268-283 (ISSN: 0167-4870; DOI: 10.1016/j.joep.2017.08.001) (Anvur code: 13/A2; 13/A3; 13/D1; 13/D2; 13/D3)
- Becchetti L., **Conzo P.**, Salustri, F., 2017 – *The Impact of Health Expenditure on the Number of Chronic Diseases* - Health Policy, 121(92): 955-962 (ISSN: 0168-8510; DOI: 10.1016/j.healthpol.2017.07.008) (Anvur code: 13/A1; 13/A2; 13/A3)
- **Conzo, P.**, Fuochi, G., Mencarini, L., 2017 – *Fertility and Life Satisfaction in Rural Ethiopia* – Demography, 54 (4): 1331-1351 (ISSN: 1533-7790; DOI: 10.1007/s13524-017-0590-2) (Anvur code: 13/A2; 13/A3; 13/D1; 13/D2; 13/D3)
- Becchetti L., Castriota, S., **Conzo P.**, 2017 - *Disaster, Aid and Preferences: The Long-run Impact of the Tsunami on Giving in Sri Lanka* - World Development, 94(C): 157-173 (ISSN: 0305-750X; DOI: 10.1016/j.worlddev.2016.12.014) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, Corrado L., 2017 - *Sociability, Altruism and Well-Being* - Cambridge Journal of Economics, 41 (2): 441-486 (ISSN: 1464-3545; DOI: 10.1093/cje/bew033) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., Castriota, S., **Conzo P.**, 2016 - *Social Capital Dynamics and Collective Action: the Role of Subjective Satisfaction in a Common Pool Resource Experiment*, Environment and Development Economics, 21(4): 512-531 (ISSN: 1469-4395; DOI: 10.1017/S1355770X15000340) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, Degli Antoni G., 2015 - *Public Disclosure of Players' Conduct and Common Resources Harvesting: Experimental Evidence from a Nairobi Slum* – Social Choice and Welfare, 45(1): 71-96 (ISSN: 0176-1714; DOI: 10.1007/s00355-014-0867-y) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, 2014 - *The Effects of Microfinance on Child Schooling: a Retrospective Approach* - Applied Financial Economics, 24(2): 89-106 (ISSN: 0960-3107; DOI:10.1080/09603107.2013.856998) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, Romeo, A., 2014 - *Violence, trust, and trustworthiness: evidence from a Nairobi slum* - Oxford Economic Papers, 66(1): 283-305 (ISSN: 1464-3812; DOI: 10.1093/oenp/gpt008) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, 2013 - *Credit Access and Life Satisfaction* - Applied Economics, 45(9): 1201-1217 (ISSN: 0003-6846/1466-4283; DOI:10.1080/00036846.2011.624086) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., Castriota, S., **Conzo P.**, 2013 - *Cooperative membership as a signal of trust and trustworthiness in a low income economic environment: a randomized experiment in the Philippines*, The Journal of Development Studies, 49(3): 412-425 (ISSN: 0022-0388/1743-9140; DOI: 10.1080/00220388.2012.729047) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, Gianfreda G., 2012 - *Market access, organic farming and productivity: the effects of Fair Trade affiliation on Thai farmer producer groups* - Australian Journal of Agricultural and Resource Economics, 56(1): 117-140, 01 (ISSN: 1467-8489; DOI: 10.1111/j.1467-8489.2011.00574.x) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, 2011 - *Enhancing capabilities through credit access: Creditworthiness as a signal of trustworthiness under asymmetric information* - Journal of Public Economics, 95(3-4): 265-278 (ISSN: 0047-2727, DOI: 10.1016/j.jpubeco.2010.11.022) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, Pisani, F., 2011 – *Virtuous Interactions in Removing Exclusion: The Link between Foreign Market Access and Access to Education* - The Journal of Development Studies, 47(9): 1431-1454 (ISSN: 0022-0388/1743-9140; DOI: 10.1080/00220388.2010.53622) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, Pisani F., Portale E., 2011 - *Does Fair Trade Help to Avoid Poverty Traps? The effect of Fair Trade on Producers' Income and Schooling Decisions* - The Journal of the Italian Economic Association (I), 16(2): 281-318 (DOI: 10.1427/34974; ISSN: 1593-8662 SIE) (Anvur code: 13/A1; 13/A2; 13/A3)

Book chapters & conference proceedings

- Becchetti, L., Castriota, S., **Conzo, P.**, 2015 - *Quantitative Analysis of the Impacts of Fair Trade*, in The Handbook of Research on Fair Trade, edited by L. Reynolds & E. Bennett, Edward Elgar, Cheltenham, UK (ISBN: 1783474602,

9781783474608). (Anvur code: 13/A1; 13/A2; 13/A3)

- Becchetti L., Castriota, S., **Conzo P.**, Libralesso, D., Urbinati, I., 2013 - *Microfinance In A Post-Disaster Context: The Case Of The 2004 Tsunami In Sri Lanka* - in Dansero E., De Filippi F., Fantini E., Marocco I. (a cura di), *Imagining Cultures of Cooperation - Proceedings of the III CUCS Congress, Turin 19-21 September 2013*, JUNCO - Journal of Universities and International Development Cooperation, 1: 412-418. Available at: <http://www.ojs.unito.it/index.php/junco> (ISBN 978-88-96894-16-3) (Anvur code: 13/A1; 13/A2; 13/A3)

Revise & Resubmit papers

- **Conzo, P.**, Zotti, R., 2018 – *Blessed are the first: The long-term effect of birth order on trust*. Dept. of Economics & Statistics “Cognetti de Martiis”. Working paper n. 10/18, University of Turin. Status: R&R at Economics & Human Biology. Available at: <https://ideas.repec.org/p/uto/dipeco/201810.html>
- Becchetti L., Ciciretti R., **Conzo P.**, 2013 - *The Legal Origins of Corporate Social Responsibility*. Dept. of Economics & Statistics “Cognetti de Martiis”. Working paper n. 46/13, University of Turin. Status: R&R at Sustainability. Available at: <http://ideas.repec.org/p/rtv/ceisrp/291.html>

Working papers

- Bellucci, D., **Conzo, P.**, Zotti, R., 2019 - *Perceived migration and voting behavior*, Dept. of Economics and Statistics “Cognetti de Martiis”. Working paper n. 15/19, University of Turin. Available at: <https://ideas.repec.org/p/uto/dipeco/201915.html>
- Lee, V., Kranton, R., **Conzo, P.**, Huettel, S., 2019 – *The hidden cost of humanization: Individuating information reduces prosocial behavior toward ingroup members*, draft.
- Aassve, A., **Conzo, P.**, Mattioli, F., 2019 - *Was Banfield right? New insights from a nationwide laboratory experiment*, Dept. of Economics & Statistics “Cognetti de Martiis”. Working paper n. 07/19, University of Turin. Status: under review. Available at: <https://ideas.repec.org/p/uto/dipeco/201907.html>
- Arpino, B., **Conzo, P.**, Salustri, F., 2019 – *I’m a survivor, keep on surviving: Early-life exposure to conflict and subjective survival probabilities in adult life*, Dept. of Economics & Statistics “Cognetti de Martiis”. Working paper n. 04/19, University of Turin. Status: under review. Available at: <https://ideas.repec.org/p/uto/dipeco/201905.html>
- Aassve, A., **Conzo, P.**, Luppi, F., Mencarini, L., 2018 - *Culture, institutions and contemporary fertility dynamics in Europe*, draft.
- Becchetti L., Castriota, S., **Conzo P.**, 2012 - *Bank strategies in catastrophe settings: empirical evidence and policy suggestions* - CSEF working paper. Available at: <http://ideas.repec.org/p/ent/wpaper/wp43.html>
- Butler, J., **Conzo, P.**, Leroch, M., 2013 - *Social Identity and Punishment*. Department of Economics & Statistics Cognetti de Martiis. Working paper n. 29/13, University of Turin. Available at: <http://ideas.repec.org/p/uto/dipeco/201329.html>

Current projects

- Political Interaction and Influence through Social Media (with A. Gallice – Univ. of Turin; J. Morales – Collegio Carlo Alberto; M. Samahita & L. Taylor - University College Dublin).
- Engendering trust (with S. Sanders - Cornell University)
- Identity and trust: the role of humanization (with S. Huettel, R., Kranton & V. Lee - Duke University)
- Culture, institutions and contemporary fertility dynamics in Europe (with A. Aassve & L. Mencarini - Bocconi University; F. Luppi, Catholic University of Milan)
- Fake news and job discrimination (with D. Bellucci & M. Migheli - Univ. of Turin)
- Migration, media and electoral outcomes (with D. Bellucci & R. Zotti - Univ. of Turin)
- War and intergenerational transmission of education (with R. Zotti - Univ. of Turin)
- Inside the radius of trust: an experimental investigation (with C. Mosso & F. Spaccatini - Univ. of Turin)
- Migrants and trust: behavioural and physiological evidence from a lab-experiment (with L. Anfossi, C. Mosso, - Univ. of

Turin; G. Fuochi, Univ. of Padua; F. Spaccatini, Univ. of Milan)

Rankings (Dec. 2019)

With 391 citations, 39.10 cites/years and 5.21 cites/paper, I have a H-index of 10 according to Google Scholar. According to REPEC, I am among the top 20% scholars in Italy, 19% in Europe, and 22% in the world. Moreover, I am among the top 8% world scholars for n. of works, top 7% for n. of abstract views and top 11% for n. of downloads through REPEC (in the last 12 months).

Refereeing activity

Journal of Economic Psychology, Economic Development and Cultural Change, International Review of Economics, Journal of Economic Behaviour and Organization, FinanzArchiv, Socio-Economic Planning Sciences; European Journal of Population, Oxford Economic Papers, Savings and Development.

Teaching experience

International Training Centre (ILO) – Turin (IT) Invited lecture on "Fighting financial exclusion" <i>Master in Social Innovation for Sustainable Development</i>	May 2017
University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT) Introductory Economics (Cuneo, 14h face-to-face + 40h distance learning, <i>undergraduate</i>), Economic Policy (40h, <i>undergraduate</i>) Development Economics (36h, <i>graduate</i>)	2019 -2020
University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT) Introductory Economics (Cuneo, 14h face-to-face + 40h distance learning, <i>undergraduate</i>), Development Economics (36h, <i>graduate</i>)	2018 -2019
Catholic University of the Sacred Heart – Milan (IT) Invited lectures on “Measuring Development” and “Microfinance for Development” <i>Master in Aid, Development and Cooperation</i>	Sept. 2017
University of Rome “Tor Vergata” – Rome (IT) Invited lecture on "Impact Evaluation Methods" <i>Master in Development Economics and International Cooperation</i>	May 2017
International Training Centre (ILO) – Turin (IT) Invited lecture on "Human Sociality & Development" <i>Master in Management of Development</i>	May 2017
International Training Centre (ILO) – Turin (IT) Invited lecture on "Microfinance, Social preferences & Development" <i>Master in Applied Labour Economics for Development</i>	April 2017
University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT) Introductory Economics (Cuneo, 14h face-to-face + 40h distance learning, <i>undergraduate</i>), Experimental methods (12h, <i>undergraduate</i>), Theory & Empirics of Microfinance (“Enrico Luzzati” <u>Chair</u> in Cooperation and Development; 18h, <i>graduate</i>)	2017 -2018
University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT) Introductory Economics (Cuneo, 14h face-to-face + 40h distance learning, <i>undergraduate</i>), Globalization and Development (6h, <i>undergraduate</i>) Theory & Empirics of Microfinance (“Enrico Luzzati” <u>Chair</u> in Cooperation and Development; 18h, <i>graduate</i>), Economic anthropology (6h, <i>graduate</i>)	2016 -2017
International Training Centre (ILO) – Turin (IT)	March 2016

Invited lecture on "Microfinance, Human Sociality & Development"

Master in Applied Labour Economics for Development and Master in Management of Development

University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT) **2015 -2016**

Introductory Economics (Cuneo, 14h face-to-face + 40h distance learning, *undergraduate*), Theory & Empirics of Microfinance (“Enrico Luzzati” Chair in Cooperation and Development; 18h, *graduate*), Economic anthropology (6h, *graduate*)

University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT) **2014 -2015**

Development Economics (36h, *graduate*), Introductory Economics (Cuneo, 18h, *undergraduate*), Theory & Empirics of Microfinance (“Enrico Luzzati” Chair in Cooperation and Development; 12h, *graduate*), Economic anthropology (9h, *graduate*)

International Training Centre (ILO) – Turin (IT) **March 2014**

Invited lecture on "Human Sociality & Development" *Master in Applied Labour Economics for Development*

University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT) **2013-2014**

Environmental Economics (Cuneo, 54h, *undergraduate*), Lab. of Development and Cooperation (18h, *undergraduate* and *graduate*)

University of Turin – Dept. of Economics and Statistics “S. Cagnetti de Martiis” – Turin (IT) **2012-2013**

Environmental Economics (Cuneo, 54h, *undergraduate*), Lab. of Development and Cooperation (18h, *undergraduate* and *graduate*), Field Research Methods (2h, *graduate*).

University of Tor Vergata – Faculty of Economics – Rome (IT) **March 2009**

Teaching Assistant in "Game Theory and Imperfect Markets" - M.Sc. programme in Economics - prof. G. De Fraja.

Project proposals, awards and scholarships

HEIRS, Happiness Economics and Interpersonal Relations (IT) – Pier Luigi Porta prize on happiness for best paper by a young scholar (€500). **Sept. 2018**

European Research Council – ERC Starting Grant 2018. Project proposal: *Insidetrust: A Multidisciplinary Framework To Look Inside Trust* - Role: PI. Status: *Rejected*. **Oc. 2017**

Fondazione Cassa di Risparmio di Torino (IT) - Project “Closer to Trust: the mechanisms of trust in interethnic relations” - Role: PI. Status: Funded (€ 35,000). **2017 - Today**

Compagnia di San Paolo (IT) - CALL EXCELLENT (YOUNG) PIs. Project “InsideTrust: understanding what makes people trust” - Role: PI. Status: *Funded, Top-Priority (€ 77,986.04)*. **2016 - Today**

Compagnia di San Paolo (IT) - Grant for establishing an Interdepartmental Laboratory for Socio-Economic Experiments (€ 38,907.22). Role: *Project manager and Director of CLOSER (Center for Laboratory Simulations and Experimental Research)*. **12/2014 - Today**

Open Society Foundation – Call for Roma-Inclusion Projects. Project presented: “TAD: Training on anti-discrimination” – *Rejected*. **2014-2015**

European Commission, DG JUSTICE – Call for Anti-Discrimination Projects. Project presented: “TAD: Training on anti-discrimination” – Role: PI. Status: *Rejected*. **2014-2015**

University of Turin (IT) – “Enrico Luzzati Chair” in Development and Cooperation. **2014 - 2017**

Compagnia di San Paolo (IT) - CALL EXCELLENT (YOUNG) PIs. Project “GypsInEurope” - Role: PI. Status: *Rejected at Stage 2*. **2014-2015**

Ministry of Education (MIUR) - SIR, SCIENTIFIC INDEPENDENCE OF YOUNG RESEARCHERS. Project “GypsInItaly” - Role: PI. Status: *Rejected*. **2013-2015**

European Investment Bank (EIB) - RESEARCH SPONSORSHIP PROGRAMME 2014/2015. Project “The Economic, Social, and Behavioural Impacts of Microfinance

<i>in Europe</i> ” - Status: <i>Rejected</i> .	2014-2015
Angelini Foundation (IT) – <i>Research Grant</i> . Project “ <i>Health and Happiness in Europe</i> ” (€ 30,000). Role: Senior researcher [<i>joint with L. Becchetti</i>].	2013-2015
ETIMOS Foundation (Padova, IT & Colombo, Sri Lanka) - <i>Research Grant for Fieldwork and Impact Evaluation on Social Capital and Microfinance in Sri Lanka</i> . [<i>joint with L. Becchetti</i>]. Project & fieldwork designer, mission coordinator & data analysis: <i>n. 2 scientific papers produced</i> .	2010-2011
EIEF (Rome, IT) - <i>Visiting PhD Student Scholarship</i> .	2010-2011
National Research Project (PRIN) - <i>Research grant n. 20085BHY5T for studies on Social Capital</i> [<i>joint with L. Becchetti</i>]. Project & fieldwork designer, mission coordinator & data analysis: <i>n. 3 scientific papers produced</i> .	2010-2011
Fulbright Scholarship for <i>Visiting Research Student at the University of San Francisco</i> (<i>declined</i>)	2010-2011
EURICSE (Trento, IT) - <i>Research Grant for Fieldwork on Social Capital and Microfinance in Argentina</i> [<i>joint with L. Becchetti</i>]. Project & fieldwork designer, mission coordinator & data analysis: <i>n. 3 scientific papers produced</i> .	2009-2010
University of Rome “Tor Vergata” (Rome, IT)- <i>PhD Scholarship</i> .	2008-2011
Amici di Alessandro Bolondi (Rome, IT)- <i>Research Grant for Fieldwork on Fair Trade in Thailand</i> . Fieldwork designer, mission coordinator & data analysis: <i>n. 3 scientific papers produced</i> .	2008-2009
Fondazione ICU (Mestre, IT.) - <i>Prize for best dissertation on Sustainable Consumption</i> (€700).	2007

Supervision and mentoring activities

Graduate and undergraduate thesis supervision:

- University of Turin: “Mainstreaming as local tool for integration of immigrants?”, *graduate*; “Microfinance and food security”, *graduate*; “On the concept of scarcity in economics”, *undergraduate*; “Evaluation of microenterprises start-up projects in Guinea Bissau”, *graduate*; “The Fintech Revolution”, *graduate (SSST)*; “Corruption and Development”, *undergraduate*; “Education and development: the role of conditional cash transfers”, *undergraduate*; “The Impacts of Fair Trade”, *undergraduate*; “Microfinance in Guinea Bissau”, *graduate (SSST)*; “Fair Trade and Social Capital”, *undergraduate*; “Education and Development”, *undergraduate*; “Microfinance and Local Development”, *undergraduate*; “Beyond the GDP”, *undergraduate*; “Happiness and Social Relations”, *undergraduate*; “Microfinance and Fertility”, *undergraduate*; “Maira Watershed Project”, *undergraduate*; “Wind energy in Italy”, *undergraduate*; “NIMBY and clean energies in Italy”, *undergraduate*; “Corruption and Development”, *undergraduate*; “Fair Trade”, *graduate (SSST)*.
- University of Rome “Tor Vergata”: “Tsunami and microfinance in Sri Lanka”, *graduate*.

Graduate students: D. Bellucci, *PhD candidate in economics* (2017- ; Univ. of Turin); V. Perri, *Research Assistant* (Oct.-Dec. 2018)

Post-graduate students: F. Salustri, *PhD economics* (2017-2018; Univ. of Turin); S. Romanò, *PhD sociology* (2017-2018; Univ. of Turin); C. Veneziani, *PhD social psychology* (2017, Collegio Carlo Alberto); F. Spaccatini, *PhD social psychology* (2018-2019, Univ. of Turin).

Scientific conferences, seminars and talks

6 March 2020 – Workshop “Planning an ethical environment for a sustainable development” – University of Turin, IT. Funded by: Compagnia di S. Paolo and Italian Society of Social Psychology – *cancelled few days before due to Covid-19*. **Main promoter and organizer.**

19-20 September, 2019 – SIEP – Società Italiana Economia Pubblica, 31ma Riunione Scientifica Annuale, University of Turin, IT. Paper Presented: *Perceived immigration and voting behaviour* (Bellucci, D., Conzo P., Zotti, R).

5-7 September, 2019 – Economic Science Association (ESA) Meeting, Burgundy School of Business in Dijon, FR. Paper Presented: *Was Banfield right? New insights from a nationwide laboratory experiment* (Aassve, A., Conzo P., Mattioli, F.).

1-4 September, 2019 – Society for the Advancement of Behavioral Economics – SABE-IAREP Meeting, University of Dublin, IR. Paper Presented: *Perceived immigration and voting behaviour* (Bellucci, D., Conzo P., Zotti, R).

15-17 April, 2019 – Royal Economic Society (RES) - Annual Meeting, University of Warwick, UK. Paper Presented: *Was Banfield right? New insights from a nationwide laboratory experiment* (Aassve, A., Conzo P., Mattioli, F.).

1-4 April, 2019 – European Public Choice Society (EPCS) - Annual Meeting, Jerusalem, Israel. Paper Presented: *Was Banfield right? New*

insights from a nationwide laboratory experiment (Aassve, A., Conzo P., Mattioli, F.).

22 March, 2019 – University of Naples “Federico II” – Dept. of Economics, Management and Institutions. Talk on “*Econometrics and Microcredit. The quantitative evaluation of microcredit programs*” – **Invited lecture**.

14 March, 2019 – University of Pisa, Dept. of Political Science. Talk on “*Behavioral Economics. From homo economicus to human being*” – **Invited lecture**.

November, 2019 – SIE – Società Italiana degli Economisti – *59.ma Riunione Scientifica Annuale.*, Bologna, IT. Paper Presented: *Was Banfield right? New insights from a nationwide laboratory experiment* (Aassve, A., Conzo P., Mattioli, F.).

October, 2019 – HEIRS, Happiness Economics and Interpersonal Relations – Annual Meeting, Naples, IT. Paper Presented: “*Was Banfield right? New insights from a nationwide laboratory experiment*” (Aassve, A., Conzo P., Mattioli, F.) – **Best paper award “Pier Luigi Porta”**.

July, 2018 – Society for the Advancement of Behavioral Economics – SABE-IAREP Meeting, Middlesex University, London, UK. Paper Presented: “*A war is forever: The Long-run Effects of Early Exposure to World War II on Trust*” (Conzo P., Salustri, F.).

May, 2018 – Bay Area Behavioral and Experimental Economics Workshop, San Francisco, CA USA. Paper Presented: “*A war is forever: The Long-run Effects of Early Exposure to World War II on Trust*” (Conzo P., Salustri, F.).

4 May, 2018 – Center for advanced hindsight, Duke University, NC USA. Talk on: “*Trust*” – **Invited lecture** (by Dan Ariely).

April, 2018 – Annual Meeting of the Population Association of America (PAA), Denver, CO USA. Paper Presented: “*A war is forever: The Long-run Effects of Early Exposure to World War II on Trust*” (Conzo P., Salustri, F.).

1 March, 2018 – DUPRI, Duke University, NC USA. Paper Presented: “*Blessed are the first: The long-term effect of birth order on trust*” (Conzo P., Zotti, R.) – **Invited talk**.

21 Feb., 2018 – Dept. of Economics, Duke University, NC USA. Paper Presented: “*A war is forever: The Long-run Effects of Early Exposure to World War II on Trust*” (Conzo P., Salustri, F.) – **Invited talk**.

19 Dec., 2017 – Inauguration of CLOSER, Center for Laboratory Simulations and Experimental Research – University of Turin, IT. Invited speakers: Marco Casari (University of Bologna) and Károly Takács (Corvinus University) – **Main promoter and organizer**.

2-4 Nov., 2017 – Florence-Konstanz Workshop on Behavioural and Experimental Social Sciences – BEELab, Florence, IT. Paper Presented: “*A war is forever: The Long-run Effects of Early Exposure to World War II on Trust*” (Conzo P., Salustri, F.).

25 Nov., 2016 – Workshop “*Frontiers of research methods on development*”, sponsored by University of Florence, IT. Paper Presented: “*Cultural and institutional drivers of basic psychological needs satisfaction*” (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.). – **Invited talk**.

24 Nov., 2016 – Workshop “*Frontiers of research methods on development*”, sponsored by University of Florence, IT. Talk on: “*Experimental economics in the field*” – **Invited lecture**.

October, 2016 – SIE – Società Italiana degli Economisti – *58.ma Riunione Scientifica Annuale.*, Milan, IT. Paper Presented: “*Cultural and institutional drivers of basic psychological needs satisfaction*” (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.).

Sept., 2016 – Workshop “*Wellbeing: from the territory to the people*”, sponsored by University of Bozen, Brixen, IT. Paper Presented: “*Cultural and institutional drivers of basic psychological needs satisfaction*” (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.). – **Invited talk**.

June, 2016 – SIS – Società Italiana di Statistica – *48th Scientific Meeting of the Italian Statistical Society*, Salerno, IT. Paper Presented: “*Cultural and institutional drivers of basic psychological needs satisfaction*” (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.).

April, 2016 – Workshop “*Religion, Politics and Economic Development*” sponsored by University of Turin (*invited speaker*: J.P. Platteau) – **Main promoter and organizer**.

April, 2016 – CSEF, Naples. Paper Presented: “*Cultural and institutional drivers of basic psychological needs satisfaction*” (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.). – **Invited seminar**.

March, 2016 – European Public Choice Society, Annual meeting, Freiburg, DE. Paper Presented: “*Cultural and institutional drivers of basic psychological needs satisfaction*” (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.).

Oct., 2015 – SIE – Società Italiana degli Economisti – *56.ma Riunione Scientifica Annuale*, Naples, IT. Paper Presented: “*Fertility and Life Satisfaction in Rural Ethiopia*” (Conzo P., Fuochi, G., Mencarini, L. – 2015).

July, 2015 – 14th LAGV, Conference in Public Economics, Aix-en-Provence, FR. Paper Presented: “*Voluntary work, health and subjective wellbeing: a resource for active ageing*” (Becchetti L., Conzo P., Di Febbraro, M., 2015).

May, 2015 – Collegio Carlo Alberto, Turin. Paper Presented: “*Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami*” (Conzo P. – 2014) – **Invited seminar**.

April, 2015 – IMEBESS, International Meeting on Experimental and Behavioral Sciences. Paper Presented: “*Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami*” (Conzo P. – 2014).

Oct., 2014 – Herbert A. Simon Society, Workshop of Multidimensional Subjective Well-Being, Turin, IT. Paper Presented: “*Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami*” (Conzo P. – 2014).

Oct., 2014 – SIE – Società Italiana degli Economisti – *55.ma Riunione Scientifica Annuale*, Trento, IT. Paper Presented: “*Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami*” (Conzo P. – 2014).

Sept., 2014 – “Gruppo di Ricerca per l’Analisi delle Scelte Sociali (GRASS) VIII workshop”, Collegio Carlo Alberto, Turin (Italy). Paper presented: “*Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami*” (Conzo P. – 2014).

Sept, 2014 – “ISQOLS 12th Conference 2014”, Free University of Berlin (Germany). Papers presented: “*Sociability, Altruism and Subjective*

Well-Being” (Becchetti L., Conzo P., Corrado L. – 2013) & “*De Gustibus Errari (pot)Est: Utility Misprediction, Preferences for Well-being and Life Satisfaction*” (Becchetti L., Conzo P. – 2014)

June, 2014 – “6th Summer School in Development Economics”, Ascea Marina (SA), Italian Development Economist Association (IDEAS), Departments of Economics of the Universities of Salerno, Trento and Verona. Paper presented: “*Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami*” (Conzo P. – 2014).

June 2014 – The 11th Young Economists’ Workshop on Social Economy, University of Bologna, Forlì Campus, Italy – Paper presented: “*Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami*” (Conzo P. – 2014).

Dec. 2013 - 2013 Symposium on Economic Experiments in Developing Countries (SEEDEC), Norwegian School of Economics. Bergen, Norway. Paper presented: “*Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism*” (Becchetti L., Castriota, S., Conzo P. – 2012).

Nov. 2013 - 5th CIPESS Scientific Conference (Inter-University Center for Experimental and Simulative Economics), Turin (IT). Paper presented: “*Sociability, Altruism and Subjective Well-Being*” (Becchetti L., Conzo P., Corrado L. – 2013).

Nov. 2013 - Workshop on “Economics and Mafias” sponsored by local governmental bodies and Collegio Carlo Alberto. **Main promoter and organizer.**

Sept. 2013 - Brainstorming on Subjective Well-Being and Fertility, 1st SWELLFER workshop (ERC project), Collegio Carlo Alberto, Moncalieri, Torino, Italy. Paper presented: “*Sociability, Altruism and Subjective Well-Being*” (Becchetti L., Conzo P., Corrado L. – 2013).

Sept. 2013 - III CUCS Congress, Turin. **Organizer and Chair** of the panel “*Microfinance, from theory to practice*”.

June 2013 - 9th CSEF-IGIER Symposium on Economics and Institutions (CISEI), Centro Internazionale per la Cultura Scientifica “Villa Orlandi”, Anacapri (NA). Paper presented: “*Reputation & Entry*” (Butler, J., Carbone E., Conzo, P., Spagnolo, G. – 2012).

June 2013 - International Conference “Contracts, Procurement, and Public-Private Arrangements”, Florence. Paper presented: “*Reputation & Entry*” (Butler, J., Carbone E., Conzo, P., Spagnolo, G. – 2012).

June 2013 – The 10th Young Economists’ Workshop on Social Economy, University of Bologna, Forlì Campus, Italy – Paper presented: “*Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism*” (Becchetti L., Castriota, S., Conzo P. – 2012).

May 2013 – Wellbeing and Public Policy Workshop, University of Reading. Paper presented: “*Sociability, Altruism and Subjective Well-Being*” (Becchetti L., Conzo P., Corrado L. – 2013).

Nov. 2012 – Collegio Carlo Alberto, Turin. Paper Presented: “*Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism*” (Becchetti L., Castriota, S., Conzo P. – 2012) – **Invited seminar.**

Nov. 2012 – European Microfinance Week, Luxemburg. **Special session organizer** (joint with Etimos Foundation). Paper Presented: “*Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism*” (Becchetti L., Castriota, S., Conzo P. – 2012).

Oct. 2012 – SIE – Società Italiana degli Economisti – *53.ma Riunione Scientifica Annuale*, Matera, IT. Paper Presented: “*Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism*” (Becchetti L., Castriota, S., Conzo P. – 2012).

June, 2012 – “7th CSEF-IGIER Symposium on Economics and Institutions”, CISEI – Centro Internazionale per la Cultura Scientifica Villa Orlandi, Anacapri (NA).

June, 2012 – “4th Summer School in Development Economics”, Ascea Marina (SA), Italian Development Economist Association (IDEAS), Departments of Economics of the Universities of Salerno, Trento and Verona. Paper presented: “*Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism*” (Becchetti L., Castriota, S., Conzo P. – 2012).

Nov. 2011 – CSEF, Naples. Paper presented: “*Public disclosure of players’ conduct and Common Resources Harvesting: Experimental Evidence from a Nairobi Slum*” (Becchetti L., Degli Antoni G., Conzo P. – 2011) – **Invited seminar.**

May 2011 – German Institute for Economic Research (DIW Berlin). Paper presented: “*Violence, social capital and economic development: evidence of a microeconomic vicious circle*” (Becchetti L., Conzo P., Romeo, A. – 2011) – **Invited seminar.**

April 2011 – CSEF, Naples. Paper presented: “*Violence, social capital and economic development: evidence of a microeconomic vicious circle*” (Becchetti L., Conzo P., Romeo, A. – 2011) – **Invited seminar.**

April 2011 – 2011 FLORENCE WORKSHOP ON BEHAVIOURAL AND EXPERIMENTAL ECONOMICS. Interuniversity Center for Experimental Economics Faculty of Economics – BEELab – LabSi. Paper Presented: “*Violence, social capital and economic development: evidence of a microeconomic vicious circle*” (Becchetti L., Conzo P., Romeo, A. – 2011).

Dec 2010 – XIX International Tor Vergata Conference on Money, Banking and Finance – “*New Frontiers of Banking and Finance after the Global Crisis*”. University of Rome “Tor Vergata”. Paper Presented: “*The controversial effects of Microfinance on Child Schooling: a retrospective approach*” (Becchetti L. & Conzo P. – 2010).

Oct. 2010 – SIE – Società Italiana degli Economisti – *51.ma Riunione Scientifica Annuale*, Catania, IT. Paper Presented: “*Enhancing capabilities through credit access: Creditworthiness as a signal of trustworthiness under asymmetric information*” (Becchetti L. & Conzo P. – 2011).

June 2010 – ECONOMETICA, “*Corporate Governance after the crisis The multi-stakeholder approach*”. Presentation and discussion of all Research Projects financed by the Italian Ministry of Education (PRIN).

June 2010 – Workshop in “*Experiments on Group Lending, Trust and Entrepreneurship in Microfinance*”, Utrecht, Netherlands. Paper Presented: “*Enhancing capabilities through credit access: Creditworthiness as a signal of trustworthiness under asymmetric information*” (Becchetti L. & Conzo P. – 2010).

Dec. 2009 – XVIII International Tor Vergata Conference on Money, Banking and Finance – “Global Institutions for Global Markets”. University of Rome “Tor Vergata” – Faculty of Economics. Paper Presented: “*Enhancing capabilities through credit access: Creditworthiness as a signal of trustworthiness under asymmetric information*” (Becchetti L. & Conzo P. – 2011)

Sept. 2009. – PEGNet Conference 2009 – Institute for Social Studies, The Hague, NL. Paper Presented: “*Market access, organic farming and productivity: the determinants of creation of economic value on a sample of Fair Trade affiliated Thai farmers*” (Becchetti L., Conzo P., Gianfreda G. – 2009)

Dec. 2008 – XVII International “Tor Vergata” Conference on Banking and Finance – “*Emerging Markets, Currencies and Financial Stability*” – University of Rome “Tor Vergata” – Faculty of Economics.

July 2008 – XX Villa Mondragone International Economic Seminar – “*Europe, Climate Change and Energy Policies: a New Industrial Revolution?*” - Ceis Economia Tor Vergata Foundation – Villa Mondragone, Monte Porzio Catone , IT.

Dec. 2007 – XVII International “Tor Vergata” Conference on Banking and Finance – “*European Financial Markets Integration, Institutional Convergences and Public Debt Policies*”. University of Rome “Tor Vergata” – Faculty of Economics.

Academic duties

University of Turin – Dept. of Economics and Statistics “S. Cogneetti de Martiis” – Turin (IT)

- 2016 - today: responsible for refugee students enrolled at University of Turin (inter-departmental project)
- 2015 - 2017: responsible for Erasmus exchange programme with the Department of Development Studies at Palacky University (Czech Republic).
- 2014 - today: founder and director of CLOSER (*Center for Laboratory Simulations and Experimental Research*).
- 2014 - 2017: organizer of internal and external departmental seminars and social events.
- 2014 – 2016: responsible for a student mobility project in developing countries “Uni.Coo”. Project: *microfinance and social businesses (Guinea Bissau)*.
- 2013 – 2014: responsible for a student mobility project in developing countries “Uni.Coo”. Project: *social housing in Rafaela (Argentina)*.
- 2013 – 2014: educational advisor and promotion of the B.S. Economics and Statistics (CLEST).
- 2012 – 2017: department delegate at “Centro Interdipartimentale di Ricerca e Cooperazione Tecnico Scientifica con i Paesi del Sahel e dell’Africa Occidentale” (CISAO)

Other skills

Languages:

- English (Excellent C1 – Certification IELTS score 7.5);
- Spanish (High-Intermediate B2 – Certification DELE intermediate and Univ. of Salamanca);
- French (Basic A1b, Certification Centre Culturel Saint Louis de France).

Software: MS Windows, MS Office, OSX (Expert). Latex (Good). Stata (Excellent).

Hobbies:

- Traveling; Writing; Photography;
- Sports: swimming, skiing, mountain-biking;
- Music: electric guitar & keyboards (songwriter and guitarist for IVON SPATTEN, indie-rock band)
- Voluntary Work for Non-Profit Organizations (Italy, Cuba & Romania);
- Blogger on “eco-happiness” for the monthly newspaper of SERMIG, Turin, IT.

Pierluigi Conzo