Pierluigi Conzo

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E-mail: pierluigi.conzo@unito.it; Blog: http://pieroconzo.altervista.org

Web: http://www.est.unito.it/do/docenti.pl/Show?id=pconzo;

Research: https://goo.gl/3UADnZ (G-Scholar) - http://ideas.repec.org/f/pco499.html (Repec)

ORCID: http://orcid.org/0000-0002-5125-0646.



Work experiences

University of Turin - Dept. of Economics and Statistics "Cognetti de Martiis" - Turin (IT)	1/10/2019 - today
Associate Professor of Economics	

University of Turin - Dept. of Economics and Statistics "Cognetti de Martiis" - Turin (IT)	1/10/2016 - 30/09/2019
Senior Assistant Professor - tenure track (Ricercatore a Tempo Determinato - tipo b).	

University of Turin - Dept. of Economics and Statistics "Cognetti de Martiis" - Turin (IT)	1/10/2012 - 30/09/2016
Junior Assistant Professor (Ricercatore a Tempo Determinato - tipo a).	

Bocconi University - Milan (Italy)	Aug. 2019 – today

Senior collaborator. ERC project "Institutional Family Demography" (PI: A. Aassve).

Bocconi University - Milan (Italy) Feb. 2016 – Feb. 2019

Senior collaborator. ERC project "Subjective well-being and Fertility" (PI: L. Mencarini).

Collegio Carlo Alberto - Moncalieri, Turin (Italy) Sept. 2014 – Dec. 2016

Senior collaborator. ERC project "Subjective well-being and Fertility" (PI: L. Mencarini).

University of Tor Vergata (Rome, IT) – Fondazione Angelini (IT) Sept. 2014 - Mar. 2015

Senior researcher. Research project "Health and Subjective Well-Being".

Società Italiana di Monitoraggio - Rome (IT) Nov. 2012 - July 2013

Consultant. Evaluation of development projects in Peru and Albania.

CSEF - Centre for Studies in Economics and Finance - Naples (IT) Sept. 2011 - Sept. 2012

Post-Doctoral research fellow.

Etimos Foundation (Padova, IT & Colombo, Sri Lanka) - *Fieldwork:* Impact Evaluation of Microfinance and Experiments on Social Capital in Sri Lanka.

of Microffiance and Experiments on Social Capital in Sti Lanka.

University of Tor Vergata (Rome, IT) & MIUR (Progetto di ricerca di interesse nazionale) Aug.- Sept. 2010

Fieldwork coordinator: experiments on social capital in Kibera, Nairobi (Kenya).

European University Institute (Firenze, IT) – Proff. L. Guiso & A. Ichino: Research assistant. Nov.-Dec. 2009

Fundacion Protagonizar (Buenos Aires, AR) & University of Tor Vergata (Rome, IT)

June-August 2009

Fieldwork: Impact Evaluation of Microfinance in slums around Buenos Aires, Argentina.

GreenNet Foundation (Thailand) & University of Tor Vergata (Rome, IT) June-August 2008

Fieldwork: Impact Evaluation of Fair Trade projects in rural North-eastern Thailand.

US Consulate of Naples – Fulbright Commission (Naples, IT): Educational advisor. March-July 2007

Christian Aid and Oxfam - London (UK): Volunteer. August-Sept. 2006

Education

University of Tor Vergata – Faculty of Economics – Rome (IT) Sept. 2008- Nov. 2011

Ph.D. Economic Theory and Institutions

Supervisor: Leonardo Becchetti;

Title: "Essays in Development Economics" *Committee*: Guiso L., Orsini R, Becchetti L.

Topics: Development and Experimental Economics, Social Preferences, Fair Trade,

Microfinance, Impact Analysis.

EIEF - Einaudi Institute for Economics and Finance - Rome (IT)

2009-2011

Visiting research student (*graduate programme*) *Supervisors*: Giancarlo Spagnolo & Jeffrey V. Butler.

Topics: Experimental and Development Economics.

University of Tor Vergata – Faculty of Economics – Rome (IT)

2007-2008

M.Sc. Development Economics and International Cooperation (master di II livello)

SOAS - School of Oriental and African Studies, London (UK): Summer School in Int. Relations.

Aug. 2006

University of Salamanca – Faculty of Law – Salamanca (SP): SOCRATES-ERASMUS programme

2005-2006

University of Naples "FEDERICO II" – Faculty of Political Science - Naples (IT)

2005-2007

Master's Degree International Relations (Laurea Specialistica)

Mark: 110/110 cum laude (merit). Final thesis: "Microcredit and promotion of poor: theoretical debates and Italian evidence". Supervisor: Sergio Beraldo.

University of Naples "FEDERICO II" – Faculty of Political Science - Naples (IT)

2002-2005

Bachelor's Degree Political Science (Laurea triennale)

Mark: 110/110 cum laude (merit). Final thesis: "The US political model: parties, lobbies and power".

Supervisor: Raffaele Feola.

Liceo Classico Vittorio Emanuele II - Naples (IT): High School Diploma (mark 100/100)

2002

Affiliations

Collegio Carlo Alberto - Moncalieri, Torino (IT); Affiliate

2016 - today

CSEF - Centre for Studies in Economics and Finance - Naples (IT); *Affiliate*

2011 - 2017

Visiting periods

Universitat Pompeu Fabra, Barcelona (ES) - Dept. of Political and Social Science (sponsor: B. Arpino).

Sept. 2017

Duke University, NC (USA) - Duke Population Research Institute (DUPRI) and Dept. of Economics

(sponsors: S. Sanders, R. Kranton, S. Huettel).

Jan. - June 2018

Journal articles

- **Conzo, P.,** Zotti, R., 2020 *Blessed are the first: The long-term effect of birth order on trust* <u>Economics & Human Biology</u>, 39, 100905 (ISSN: 1570-677X; DOI: 10.1016/j.ehb.2020.100905) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., Ciciretti R., Conzo P., 2020 Legal Origins and Corporate Social Responsibility Sustainability, 12, 2717 (ISSN: 2071-1050; DOI: 10.3390/su12072717) (Anvur code: 13/A1; 13/A2; 13/A3)
- Butler, J., Carbone E., Conzo, P., Spagnolo, G. 2020 "Past Performance and Entry in Procurement: an Experimental Investigation" Journal of Economic Behaviour and Organization, 173, 179-195 (ISSN: 0167-2681; DOI: 10.1016/j.jebo.2020.02.019) (Anvur code: 13/A1; 13/A2; 13/A3)
- Conzo, P., Salustri, F., 2019 A war is forever: The long-run effects of early exposure to World War II on trust European Economic Review, 120, 103313 (ISSN: 0014-2921; DOI: 10.1016/j.euroecorev.2019.103313) (Anvur code: 13/A1; 13/A2; 13/A3).
- Bellucci, D., Fuochi, G., Conzo, P., 2019 *Childhood exposure to WW2 and financial risk taking in adult life* <u>Journal of</u> Economic Psychology, 102196 (ISSN: 0167-4870; DOI: 10.1016/j.joep.2019.102196) (Anvur code: 13/A1; 13/A2; 13/A3).

- Becchetti L., **Conzo P.**, Di Febbraro, M., 2018 *The monetary-equivalent effect of voluntary work on mental wellbeing in Europe* Kyklos, 71(1): 3-27 (ISSN: 1467-6435; DOI: 10.1111/kykl.12160) (Anvur code: 13/A1; 13/A2; 13/A3).
- Becchetti L., **Conzo P.**, 2018 *Preferences for Well-Being and Life Satisfaction* <u>Social Indicators Research</u>, 136(2), 775-805 (ISSN: 1573-0921; DOI: 10.1007/s11205-017-1566-8) (Anvur code: 13/A2; 13/A3; 13/D1; 13/D2; 13/D3)
- Conzo, P., 2018 Natural Disasters and Social Preferences: The Effect of Tsunami-Memories on Cheating in Sri Lanka. The
 <u>Journal of Development Studies</u>, 54(10), 1912-1931 (ISSN: 0022-0388/1743-9140; DOI: 10.1080/00220388.2017.1404035) (Anvur code: 13/A1; 13/A2).
- Becchetti L., **Conzo P.**, Pisani, F., 2018 *Education and Health in Europe* <u>Applied Economics</u>, 50(12), 1362-1377 (ISSN: 0003-6846/1466-4283; DOI: 10.1080/00036846.2017.1361013) (Anvur code: 13/A1; 13/A2; 13/A3)
- **Conzo, P.**, Fuochi, G., Aassve, A., Mencarini, L. 2017 *The Cultural Foundations of Happiness* <u>Journal of Economic Psychology</u>, 62: 268-283 (ISSN: 0167-4870: DOI: 10.1016/j.joep.2017.08.001) (Anvur code: 13/A2; 13/A3; 13/D1; 13/D2; 13/D3)
- Becchetti L., **Conzo P.**, Salustri, F., 2017 *The Impact of Health Expenditure on the Number of Chronic Diseases* <u>Health Policy</u>, 121(92): 955-962 (ISSN: 0168-8510: DOI: 10.1016/j.healthpol.2017.07.008) (Anvur code: 13/A1; 13/A2; 13/A3)
- Conzo, P., Fuochi, G., Mencarini, L., 2017 Fertility and Life Satisfaction in Rural Ethiopia Demography, 54 (4): 1331-1351 (ISSN: 1533-7790; DOI: 10.1007/s13524-017-0590-2) (Anvur code: 13/A2; 13/A3; 13/D1; 13/D2; 13/D3)
- Becchetti L., Castriota, S., Conzo P., 2017 Disaster, Aid and Preferences: The Long-run Impact of the Tsunami on Giving in Sri Lanka World Development, 94(C): 157-173 (ISSN: 0305-750X; DOI: 10.1016/j.worlddev.2016.12.014) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., Conzo P., Corrado L., 2017 Sociability, Altruism and Well-Being Cambridge Journal of Economics, 41 (2): 441-486 (ISSN: 1464-3545; DOI: 10.1093/cje/bew033) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., Castriota, S., Conzo P., 2016 Social Capital Dynamics and Collective Action: the Role of Subjective Satisfaction in a Common Pool Resource Experiment, Environment and Development Economics, 21(4): 512-531 (ISSN: 1469-4395; DOI: 10.1017/S1355770X15000340) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, Degli Antoni G., 2015 *Public Disclosure of Players' Conduct and Common Resources Harvesting:*Experimental Evidence from a Nairobi Slum Social Choice and Welfare, 45(1): 71-96 (ISSN: 0176-1714; DOI: 10.1007/s00355-014-0867-y) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., Conzo P., 2014 The Effects of Microfinance on Child Schooling: a Retrospective Approach Applied Financial Economics, 24(2): 89-106 (ISSN: 0960-3107; DOI:10.1080/09603107.2013.856998) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., Conzo P., Romeo, A., 2014 Violence, trust, and trustworthiness: evidence from a Nairobi slum Oxford Economic Papers, 66(1): 283-305 (ISSN: 1464-3812; DOI: 10.1093/oep/gpt008) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, 2013 *Credit Access and Life Satisfaction* <u>Applied Economics</u>, 45(9): 1201-1217 (ISSN: 0003-6846/1466-4283; DOI:10.1080/00036846.2011.624086) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., Castriota, S., Conzo P., 2013 Cooperative membership as a signal of trust and trustworthiness in a low income economic environment: a randomized experiment in the Philippines, The Journal of Development Studies, 49(3): 412-425 (ISSN: 0022-0388/1743-9140; DOI: 10.1080/00220388.2012.729047) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, Gianfreda G., 2012 *Market access, organic farming and productivity: the effects of Fair Trade affiliation on Thai farmer producer groups* <u>Australian Journal of Agricultural and Resource Economics</u>, 56(1): 117-140, 01 (ISSN: 1467-8489; DOI: 10.1111/j.1467-8489.2011.00574.x) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, 2011 Enhancing capabilities through credit access: Creditworthiness as a signal of trustworthiness under asymmetric information <u>Journal of Public Economics</u>, 95(3-4): 265-278 (ISSN: 0047-2727, DOI: 10.1016/j.jpubeco.2010.11.022) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., **Conzo P.**, Pisani, F., 2011 Virtuous Interactions in Removing Exclusion: The Link between Foreign Market Access and Access to Education The Journal of Development Studies, 47(9): 1431-1454 (ISSN: 0022-0388/1743-9140; DOI: 10.1080/00220388.2010.53622) (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., Conzo P., Pisani F., Portale E., 2011 Does Fair Trade Help to Avoid Poverty Traps? The effect of Fair Trade on Producers' Income and Schooling Decisions The Journal of the Italian Economic Association (I), 16(2): 281-318 (DOI:

Book chapters & conference proceedings

- Becchetti, L., Castriota, S., Conzo, P., 2015 *Quantitative Analysis of the Impacts of Fair Trade*, in <u>The Handbook of Research on Fair Trade</u>, edited by L. Raynolds & E. Bennett, Edward Elgar, Cheltenam, UK (ISBN: 1783474602, 9781783474608). (Anvur code: 13/A1; 13/A2; 13/A3)
- Becchetti L., Castriota, S., Conzo P., Libralesso, D., Urbinati, I., 2013 *Microfinance In A Post-Disaster Context: The Case Of The 2004 Tsunami In Sri Lanka* in Dansero E., De Filippi F., Fantini E., Marocco I. (a cura di), Imagining Cultures of Cooperation Proceedings of the III CUCS Congress, Turin 19-21 September 2013, JUNCO <u>Journal of Universities and International Development Cooperation</u>, 1: 412-418. Available at: http://www.ojs.unito.it/index.php/junco (ISBN 978-88-96894-16-3) (Anvur code: 13/A1; 13/A2; 13/A3)

Revise & Resubmit papers

- Aassve, A., **Conzo, P.**, Mattioli, F., 2019 *Was Banfield right? New insights from a nationwide laboratory experiment*, Dept. of Economics & Statistics "Cognetti de Martiis". Working paper n. 07/19, University of Turin. Status: <u>R&R Journal of Reginal Science</u>. Available at: https://ideas.repec.org/p/uto/dipeco/201907.html
- Arpino, B., Conzo, P., Salustri, F., 2019 *I'm a survivor, keep on surviving: Early-life exposure to conflict and subjective survival probabilities in adult life*, Dept. of Economics & Statistics "Cognetti de Martiis". Working paper n. 04/19, University of Turin. Status: R&R Journal of Population Economics. Available at: https://ideas.repec.org/p/uto/dipeco/201905.html
- Aassve, A., **Conzo, P.**, Luppi, F., Mencarini, L., 2020 *Culture, institutions and contemporary fertility dynamics in Europe.* Status: R&R European Sociological Review.

Working papers

- Conzo, P., Fuochi, G., Anfossi, L., Spaccatini, F., Mosso, C., 2020 Negative media portrayals of immigrants foster ingroup favoritism and predispose to social aggression, brief report version.
- Becchetti, L., Conzo, G., Conzo, P., Salustri, F. (2020). *Understanding the heterogeneity of adverse COVID-19 outcomes: the role of poor quality of air and lockdown decisions*. Available at SSRN 3572548: https://papers.csm.com/sol3/papers.cfm?abstract_id=3572548
- Bellucci, D., **Conzo, P.**, Zotti, R., 2019 *Perceived migration and voting behavior*, Dept. of Economics and Statistics "Cognetti de Martiis". Working paper n. 15/19, University of Turin. Status: <u>under review</u>. Available at: https://ideas.repec.org/p/uto/dipeco/201915.html
- Lee, V., Kranton, R., Conzo, P., Huettel, S., 2019 *The hidden cost of humanization: Individuating information reduces prosocial behavior toward ingroup members*. Status: <u>under review</u>
- Becchetti L., Castriota, S., Conzo P., 2012 Bank strategies in catastrophe settings: empirical evidence and policy suggestions CSEF working paper. Available at: http://ideas.repec.org/p/ent/wpaper/wp43.html
- Butler, J., Conzo, P., Leroch, M., 2013 *Social Identity and Punishment*. Department of Economics & Statistics Cognetti de Martiis. Working paper n. 29/13, University of Turin. Available at: http://ideas.repec.org/p/uto/dipeco/201329.html

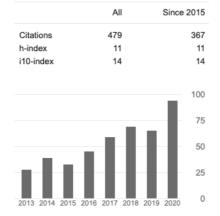
Current projects

- Pandemics and social cohesion: Assessing and monitoring trust at the times of Coronavirus, (with Arnstein Aassve, Letizia Mencarini, Nicolò Cavalli and Chen Peng Bocconi University).
- Political effects of immigration during a pandemic: the case of Ebola virus in Italy (with R. Zotti Univ. of Turin; M. Boldrini, Univ. of Turin).
- Political Interaction and Influence through Social Media (with A. Gallice Univ. of Turin; J. Morales Collegio Carlo Alberto; M. Samahita & L. Taylor University College Dublin).
- Engendering trust (with S. Sanders Cornell University)
- Identity and trust: the role of humanization (with S. Huettel, R., Kranton & V. Lee Duke University)

- Culture, institutions and contemporary fertility dynamics in Europe (with A. Aassve & L. Mencarini Bocconi University; F. Luppi, Catholic University of Milan)
- Fake news and job discrimination (with D. Bellucci & M. Migheli Univ. of Turin)
- Migration, media and electoral outcomes (with D. Bellucci & R. Zotti Univ. of Turin)
- War and intergenerational transmission of education (with R. Zotti Univ. of Turin)
- Migrants and trust: behavioural and physiological evidence from a lab-experiment (with L. Anfossi, C. Mosso, Univ. of Turin; G. Fuochi, Univ. of Padua; F. Spaccatini, Univ. of Milan)

Rankings (Oct. 2020)

With 479 citations, I have a H-index of 11 according to Google Scholar. According to REPEC, I am among the top 18% scholars in Italy, 17% in Europe, and 21% in the world. Moreover, I am among the top 8% world scholars for n. of works, top 8% for n. of abstract views and top 12% for n. of downloads through REPEC (in the last 12 months).



Google scholar® stats as of Nov. 2020

Refereeing activity

European Economic Review, Journal of the Economic Science Association, Journal of Economic Psychology, Economic Development and Cultural Change, Journal of Behavioral and Experimental Economics, International Review of Economics, Journal of Economic Behaviour and Organization, FinanzArchiv, Socio-Economic Planning Sciences; European Journal of Population, Oxford Economic Papers, Savings and Development.

Teaching experience

University of Turin -	- Dept. of Economics and Statistics	"S. Cognetti de Martiis" – Turin (IT)	2020 -2021

Economic Policy (40h, *undergraduate*)

Development Economics (70h = 36h A-L + 36h M-Z, graduate)

Quantitative methods for development economics and cooperation (18h, graduate)

International Training Centre (ILO) – Turin (IT) 4 March 2020

Invited lecture on "Fighting financial exclusion"

Master in Social Innovation for Sustainable Development

International Training Centre (ILO) – Turin (IT) 12 April 2019

Invited lecture on "Beyond Homo Oeconomicus: Social Preferences, Norms and Happiness" *Master in Management of Development*

University of Turin – Dept. of Economics and Statistics "S. Cognetti de Martiis" – Turin (IT) 2019 -2020

Introductory Economics (Cuneo, 14h face-to-face + 40h distance learning, undergraduate),

Economic Policy (40h, undergraduate)

Development Economics (36h, graduate)

University of Turin – Dept. of Economics and Statistics "S. Cognetti de Martiis" – Turin (IT) 2018 -2019

Introductory Economics (Cuneo, 14h face-to-face + 40h distance learning, *undergraduate*),

Development Economics (36h, graduate)

Catholic University of the Sacred Heart – Milan (IT) Sept. 2017

Invited lectures on "Measuring Development" and "Microfinance for Development"

Master in Aid, Development and Cooperation

University of Rome "Tor Vergata" – Rome (IT)

May 2017

Invited lecture on "Impact Evaluation Methods"

Master in Development Economics and International Cooperation

International Training Centre (ILO) – Turin (IT)

2-3 May 2017

Invited lecture on "Human Sociality & Development"

Master in Management of Development

International Training Centre (ILO) – Turin (IT) 31 March 2017

Invited lecture on "Human sociality and development"

Master in Applied Labour Economics for Development

University of Turin – Dept. of Economics and Statistics "S. Cognetti de Martiis" – Turin (IT) 2017 -2018

Introductory Economics (Cuneo, 14h face-to-face + 40h distance learning, *undergraduate*), Experimental methods (12h, *undergraduate*), Theory & Empirics of Microfinance ("Enrico Luzzati" <u>Chair</u> in Cooperation and Development; 18h, *graduate*)

University of Turin – Dept. of Economics and Statistics "S. Cognetti de Martiis" – Turin (IT) 2016 -2017

Introductory Economics (Cuneo, 14h face-to-face + 40h distance learning, *undergraduate*), Globalization and Development (6h, *undergraduate*) Theory & Empirics of Microfinance ("Enrico Luzzati" <u>Chair</u> in Cooperation and Development; 18h, *graduate*), Economic anthropology (6h, *graduate*)

International Training Centre (ILO) – Turin (IT)

29 March 2016

Invited lecture on "Microfinance & Development"

International Training Centre (ILO) – Turin (IT)

Master in Management of Development

International Training Centre (ILO) – Turin (IT) 6 April 2016

Invited lecture on "Microfinance, Human Sociality & Development"

Master in Applied Labour Economics for Development and Master in Management of Development

University of Turin – Dept. of Economics and Statistics "S. Cognetti de Martiis" – Turin (IT) 2015 -2016

Introductory Economics (Cuneo, 14h face-to-face + 40h distance learning, *undergraduate*), Theory & Empirics of Microfinance ("Enrico Luzzati" <u>Chair</u> in Cooperation and Development; 18h, *graduate*), Economic anthropology (6h, *graduate*)

International Training Centre (ILO) – Turin (IT) 11 March 2015

Invited lecture on "Human Sociality & Development" Master in Applied Labour Economics for Development

University of Turin – Dept. of Economics and Statistics "S. Cognetti de Martiis" – Turin (IT) 2014 -2015

Development Economics (36h, *graduate*), Introductory Economics (Cuneo, 18h, *undergraduate*), Theory & Empirics of Microfinance ("Enrico Luzzati" <u>Chair</u> in Cooperation and Development; 12h, *graduate*),

Economic anthropology (9h, graduate)

Invited lecture on "Human Sociality & Development" Master in Applied Labour Economics for Development

University of Turin – Dept. of Economics and Statistics "S. Cognetti de Martiis" – Turin (IT)

27 March 2014

Environmental Economics (Cuneo, 54h, *undergraduate*), Lab. of Development and Cooperation (18h, *undergraduate* and *graduate*)

University of Turin – Dept. of Economics and Statistics "S. Cognetti de Martiis" – Turin (IT)

2012-2013

Environmental Economics (Cuneo, 54h, *undergraduate*), Lab. of Development and Cooperation (18h, *undergraduate* and *graduate*), Field Research Methods (2h, *graduate*).

University of Tor Vergata – Faculty of Economics – Rome (IT)

March 2009

Teaching Assistant in "Game Theory and Imperfect Markets" - M.Sc. programme in Economics - prof. G. De Fraja.

Project proposals, awards and scholarships

EIEF (IT) - Research grant. Project: Political Interaction and Influence through Social Media, with
Juan Morales (CCA), Andrea Gallice (Univ. Turin & CCA), Margaret Samahita and Laura
K. Taylor (UCD) - Role; co-PI (€ 10.000).

15 May 2020

Collegio Carlo Alberto (IT) – SEED Research grant. Project: Political Interaction and Influence through Social Media, with Juan Morales, Andrea Gallice, Margaret Samahita and Laura K. Taylor - Role: co-PI (€ 7,500).

15 May 2020

Collegio Carlo Alberto (IT) – COVID-19-related research Grant. Project: Pandemics and social cohesion: Assessing and monitoring trust at the times of Coronavirus, with Arnstein Aassve, Letizia Mencarini, Nicolò Cavalli and Chen Peng (Bocconi University) - Role: co-PI (€7,500).

24 April 2020

HEIRS, Happiness Economics and Interpersonal RelationS (IT) – Pier Luigi Porta award on happiness for best paper by a young scholar ($\underline{\in}500$).

17 Nov. 2018

European Research Council – *ERC Starting Grant 2018.* Project proposal: *Insidetrust: A Multidisciplinary Framework To Look Inside Trust* - Role: PI. Status: *Rejected*.

Oct. 2017

Fondazione Cassa di Risparmio di Torino (IT) - Project "Closer to Trust: the mechanisms of trust in interethnic relations" - Role: PI. Status: Funded (€ 35,000).

2017 - Today

Compagnia di San Paolo (IT) - CALL EXCELLENT (YOUNG) PIs. Project "InsideTrust: understanding what makes people trust" - Role: PI. Status: Funded, Top-Priority (€ 77,986.04).

2016 - Today

Compagnia di San Paolo (IT) - Grant for establishing an Interdepartmental Laboratory for Socio-Economic Experiments (€ 38,907.22). Role: Project manager and Director of CLOSER (Center for Laboratory Simulations and Experimental Research).

12/2014 - Today

Open Society Foundation – Call for Roma-Inclusion Projects. Project presented: "TAD: *Training on anti-discrimination*" – *Rejected*.

2014-2015

European Commission, DG JUSTICE – Call for Anti-Discrimination Projects. Project presented: "TAD: *Training on anti-discrimination*" – Role: PI. Status: *Rejected*

2014-2015

 $\textbf{University of Turin} \ (\text{IT}) - \text{``Enrico Luzzati Chair''} \ \text{in Development and Cooperation}.$

2014 - 2017

Compagnia di San Paolo (IT) - *CALL EXCELLENT (YOUNG) PIs.* Project "*GypsInEurope*" - Role: PI. Status: *Rejected at Stage* 2.

2014-2015

Ministry of Education (MIUR) - SIR, SCIENTIFIC INDEPENDENCE OF YOUNG RESEARCHERS. Project "GypsInItaly" - Role: PI. Status: Rejected.

2013-2015

European Investment Bank (EIB) - RESEARCH SPONSORSHIP PROGRAMME 2014/2015. Project "The Economic, Social, and Behavioural Impacts of Microfinance in Europe" - Status: Rejected.

2014-2015

Angelini Foundation (IT) – *Research Grant.* Project "Health and Happiness in Europe" (€ 30,000). Role: Senior researcher [joint with L. Becchetti].

2013-2015

ETIMOS Foundation (Padova, IT & Colombo, Sri Lanka) - Research Grant for Fieldwork and Impact Evaluation on Social Capital and Microfinance in Sri Lanka. *[joint with L. Becchetti]*. Project & fieldwork designer, mission coordinator & data analysis: n. 2 scientific papers produced.

2010-2011

EIEF (Rome, IT) - Visiting PhD Student Scholarship.

2010-2011

National Research Project (PRIN) - Research grant n. 20085BHY5T for studies on Social Capital [joint with L.

Becchetti]. Project & fieldwork designer, mission coordinator & data analysis: n. 3 scientific papers produced.

Fulbright Scholarship for Visiting Research Student at the University of San Francisco (declined)

EURICSE (Trento, IT) - Research Grant for Fieldwork on Social Capital and Microfinance in Argentina [joint with L. Becchetti]. Project & fieldwork designer, mission coordinator & data analysis: n. 3 scientific papers produced.

2010-2011

2010-2011

University of Rome "Tor Vergata" (Rome, IT)- PhD Scholarship.

2008-2011

Amici di Alessandro Bolondi (Rome, IT)- Research Grant for Fieldwork on Fair Trade in

Thailand. Fieldwork designer, mission coordinator & data

analysis: n. 3 scientific papers produced.

Fondazione ICU (Mestre, IT.) - Prize for best dissertation on Sustainable Consumption (€700).

2008-2009 13 Sept. 2007

Supervision and mentoring activities

Graduate and undergraduate thesis supervision (selected):

- University of Turin: "Nudging ambientale", undergraduate; "CSR WhitIndex: A new tool to deal with corporate social responsibilities and with the COVID-19 crisis", graduate; "Mainstreaming as local tool for integration of immigrants?", graduate; "Microfinance and food security", graduate; "On the concept of scarcity in economics", undergraduate; "Evaluation of microenterprises start-up projects in Guinea Bissau", graduate; "The Fintech Revolution", graduate (SSST); "Corruption and Development", undergraduate; "Education and development: the role of conditional cash transfers", undergraduate, "The Impacts of Fair Trade", undergraduate, "Microfinance in Guinea Bissau", graduate (SSST); "Fair Trade and Social Capital", undergraduate; "Education and Development", undergraduate; "Microfinance and Local Development", undergraduate; "Beyond the GDP", undergraduate; "Happiness and Social Relations", undergraduate; "Microfinance and Fertility", undergraduate; "Maira Watershed Project", undergraduate; "Wind energy in Italy", undergraduate; "NIMBY and clean energies in Italy", undergraduate; "Corruption and Development", undergraduate; "Fair Trade", graduate (SSST).
- University of Rome "Tor Vergata": "Tsunami and microfinance in Sri Lanka", graduate.

Graduate students: D. Bellucci, *PhD candidate in economics* (2017-; Univ. of Turin); V. Perri, *Research Assistant* (Oct.-Dec. 2018)

Post-graduate students: M. Boldrini, *PhD economics* (2020-2021; Univ. of Turin); F. Salustri, *PhD economics* (2017-2018; Univ. of Turin); S. Romanò, *PhD sociology* (2017-2018; Univ. of Turin); C. Veneziani, *PhD social psychology* (2017, Collegio Carlo Alberto); F. Spaccatini, *PhD social psychology* (2018-2019, Univ. of Turin).

Scientific conferences, seminars and talks

<u>8 October 2020</u> – University College Dublin, Dept. of Economics. Paper Presented: *The behavioral and physiological effects of immigrant representations* (Conzo P., Mosso, C., Anfossi, L., Spaccatini, F., Fuochi, G.) – **Invited talk**.

<u>24-28 August 2020</u> – European Economic Association (EEA), Virtual Meeting. Paper Presented: *The behavioral and physiological effects of immigrant representations* (Conzo P., Mosso, C., Anfossi, L., Spaccatini, F., Fuochi, G.).

15 June 2020 - University of Verona - Invited talk - postponed because of Covid-19

<u>29 April 2020</u> – Webinar "CARLO ALBERTO ON AIR" – Colelgio Carlo Alberto, IT. Title of the talk: "Virus and the air – possible explanations to the unequal diffusion of the COVID-19 across Italian provinces". **Invited talk.**

6 March 2020 – Workshop "Planning an ethical environment for a sustainable development" – University of Turin, IT. Funded by: Compagnia di S. Paolo and Italian Society of Social Psychology – postponed because of Covid-19 – Main promoter and organizer.

<u>24-26 October, 2019</u> – SIE – Società Italiana degli Economisti – *60ma Riunione Scientifica Annuale*, Palermo, IT. Paper Presented: *Perceived immigration and voting behaviour* (Bellucci, D., Conzo P., Zotti, R).

19-20 September, 2019 – SIEP – Società Italiana Economia Pubblica, 31ma Riunione Scientifica Annuale, University of Turin, IT. Paper Presented: *Perceived immigration and voting behaviour* (Bellucci, D., Conzo P., Zotti, R).

5-7 September, 2019 – Economic Science Association (ESA) Meeting, Burgundy School of Business in Dijon, FR. Paper Presented: Was Banfield right? New insights from a nationwide laboratory experiment (Aassve, A., Conzo P., Mattioli, F.).

1-4 September, 2019 - Society for the Advancement of Behavioral Economics - SABE-IAREP Meeting, University of Dublin, IR. Paper

- Presented: Perceived immigration and voting behaviour (Bellucci, D.,, Conzo P., Zotti, R).
- 21 June, 2019 Fondazione Luigi Einaudi, Workshop "Happiness, Well-Being and (De)Growth", Turin, IT. Invited discussant.
- 15-17 April, 2019 Royal Economic Society (RES) Annual Meeting, University of Warwick, UK. Paper Presented: Was Banfield right? New insights from a nationwide laboratory experiment (Aassve, A., Conzo P., Mattioli, F.).
- 1-4 April, 2019 European Public Choice Society (EPCS) Annual Meeting, Jerusalem, Israel. Paper Presented: Was Banfield right? New insights from a nationwide laboratory experiment (Aassve, A., Conzo P., Mattioli, F.).
- 22 March, 2019 University of Naples "Federico II" Dept. of Economics, Management and Institutions. Talk on "Econometrics and Microcredit. The quantitative evaluation of microcredit programs" Invited lecture.
- 14 March, 2019 University of Pisa, Dept. of Political Science. Talk on "Behavioral Economics. From homo economicus to human being" Invited lecture.
- <u>25-27 October, 2018</u> SIE Società Italiana degli Economisti *59ma Riunione Scientifica Annuale*, Bologna, IT. Paper Presented: *Was Banfield right? New insights from a nationwide laboratory experiment*" (Aassve, A., Conzo P., Mattioli, F.).
- 15-17 November, 2018 HEIRS, Happiness Economics and Interpersonal RelationS Annual Meeting, Naples, IT. Paper Presented: "Was Banfield right? New insights from a nationwide laboratory experiment" (Aassve, A., Conzo P., Mattioli, F.) Best paper award "Pier Luigi Porta".
- 19-22 July, 2018 Society for the Advancement of Behavioral Economics SABE-IAREP Meeting, Middlesex University, London, UK. Paper Presented: "A war is forever: The Long-run Effects of Early Exposure to World War II on Trust" (Conzo P., Salustri, F.).
- 12 May, 2018 Bay Area Behavioral and Experimental Economics Workshop, San Francisco, CA USA. Paper Presented: "A war is forever: The Long-run Effects of Early Exposure to World War II on Trust" (Conzo P., Salustri, F.).
- 4 May, 2018 Center for advanced hindsight, Duke University, NC USA. Talk on: "Trust" Invited lecture (by Dan Ariely).
- 26-28 April, 2018 Annual Meeting of the Population Association of America (PAA), Denver, CO USA. Paper Presented: "A war is forever: The Long-run Effects of Early Exposure to World War II on Trust" (Conzo P., Salustri, F.).
- 1 March, 2018 DUPRI, Duke University, NC USA. Paper Presented: "Blessed are the first: The long-term effect of birth order on trust" (Conzo P., Zotti, R.) Invited talk.
- 21 Feb., 2018 Dept. of Economics, Duke University, NC USA. Paper Presented: "A war is forever: The Long-run Effects of Early Exposure to World War II on Trust" (Conzo P., Salustri, F.) Invited talk.
- 19 Dec., 2017 Inauguration of CLOSER, Center for Laboratory Simulations and Experimental Research University of Turin, IT. Invited speakers: *Marco Casari* (University of Bologna) and *Károly Takács* (Corvinus University) **Main promoter and organizer.**
- 2-4 Nov., 2017 Florence-Konstanz Workshop on Behavioural and Experimental Social Sciences BEELab, Florence, IT. Paper Presented: "A war is forever: The Long-run Effects of Early Exposure to World War II on Trust" (Conzo P., Salustri, F.).
- <u>25 Nov., 2016</u> Workshop "Frontiers of research methods on development", sponsored by University of Florence, IT. Paper Presented: "Cultural and institutional drivers of basic psychological needs satisfaction" (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.). **Invited talk.**
- 24 Nov., 2016 Workshop "Frontiers of research methods on development", sponsored by University of Florence, IT. Talk on: "Experimental economics in the field" Invited lecture.
- 20-22 October, 2016 SIE Società Italiana degli Economisti 57.ma Riunione Scientifica Annuale, Milan, IT. Paper Presented: "Cultural and institutional drivers of basic psychological needs satisfaction" (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.).
- 14 Sept., 2016 Workshop "Wellbeing: from the territory to the people", sponsored by University of Bozen, Brixen, IT. Paper Presented: "Cultural and institutional drivers of basic psychological needs satisfaction" (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.). **Invited talk.**
- <u>8-10 June, 2016</u> SIS Società Italiana di Statistica 48th Scientific Meeting of the Italian Statistical Society, Salerno, IT. Paper Presented: "Cultural and institutional drivers of basic psychological needs satisfaction" (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.).
- 13 April, 2016 Workshop "Religion, Politics and Economic Development" sponsored by University of Turin (invited speaker: J.P. Platteau) Main promoter and organizer.
- 20 April, 2016 CSEF, Naples. Paper Presented: "Cultural and institutional drivers of basic psychological needs satisfaction" (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.) **Invited talk**.
- 30 March 2 April, 2016 European Public Choice Society, Annual meeting, Freiburg, DE. Paper Presented: "Cultural and institutional drivers of basic psychological needs satisfaction" (Conzo P., A. Aassve, Fuochi, G., Mencarini, L.).
- 22-24 Oct., 2015 SIE Società Italiana degli Economisti 56.ma Riunione Scientifica Annuale, Naples, IT. Paper Presented: "Fertility and Life Satisfaction in Rural Ethiopia" (Conzo P., Fuochi, G., Mencarini, L.).
- 15-16 June, 2015 14th LAGV, Conference in Public Economics, Aix-en_Provence, FR. Paper Presented: "Voluntary work, health and subjective wellbeing: a resource for active ageing" (Becchetti L., Conzo P., Di Febbraro, M.).
- 29 May 2015 Workshop on "Economics and Mafias" sponsored by local governmental bodies and Collegio Carlo Alberto. **Main promoter and organizer**.
- 11 May, 2015 Collegio Carlo Alberto, Turin. Paper Presented: "Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami" (Conzo P.) Invited talk.
- 15-17 April, 2015 IMEBESS, International Meeting on Experimental and Behavioral Sciences. Paper Presented: "Trust and Cheating in Sri

- Lanka: The Role of Experimentally-Induced Emotions about Tsunami" (Conzo P.).
- 31-31 Oct., 2014 Herbert A. Simon Society, Workshop of Multidimensional Subjective Well-Being, Turin, IT. Paper Presented: "Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami" (Conzo P.).
- 23-25 Oct., 2014 SIE Società Italiana degli Economisti 55.ma Riunione Scientifica Annuale, Trento, IT. Paper Presented: "Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami" (Conzo P.).
- 19-20 Sept., 2014 "Gruppo di Ricerca per l'Analisi delle Scelte Sociali (GRASS) VIII workshop", Collegio Carlo Alberto, Turin (Italy). Paper presented: "Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami" (Conzo P.).
- 15-18 Sept, 2014 "ISQOLS 12th Conference 2014", Free University of Berlin (Germany). Papers presented: "Sociability, Altruism and Subjective Well-Being" (Becchetti L., Conzo P., Corrado L.) & "De Gustibus Errari (pot)Est: Utility Misprediction, Preferences for Well-being and Life Satisfaction" (Becchetti L., Conzo P.)
- 23-27 June, 2014 "6th Summer School in Development Economics", Ascea Marina (SA), Italian Development Economist Association (IDEAS), Departments of Economics of the Universities of Salerno, Trento and Verona. Paper presented: "*Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami*" (Conzo P.).
- <u>June 2014</u> The 11th Young Economists' Workshop on Social Economy, University of Bologna, Forlì Campus, Italy Paper presented: "*Trust and Cheating in Sri Lanka: The Role of Experimentally-Induced Emotions about Tsunami*" (Conzo P.).
- 5-6 Dec. 2013 2013 Symposium on Economic Experiments in Developing Countries (SEEDEC), Norwegian School of Economics. Bergen, Norway. Paper presented: "Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism" (Becchetti L., Castriota, S., Conzo P.).
- Nov. 2013 5th CIPESS Scientific Conference (Inter-University Center for Experimental and Simulative Economics), Turin (IT). Paper presented: "Sociability, Altruism and Subjective Well-Being" (Becchetti L., Conzo P., Corrado L.).
- Sept. 2013 Brainstorming on Subjective Well-Being and Fertility, 1st SWELLFER workshop (ERC project), Collegio Carlo Alberto, Moncalieri, Torino, Italy. Paper presented: "Sociability, Altruism and Subjective Well-Being" (Becchetti L., Conzo P., Corrado L.).
- 19-21 Sept. 2013 III CUCS Congress, Turin. Organizer and Chair of the panel "Microfinance, from theory to practice".
- 27-30 June 2013 9th CSEF-IGIER Symposium on Economics and Institutions (CISEI), Centro Internazionale per la Cultura Scientifica "Villa Orlandi", Anacapri (NA). Paper presented: "Reputation & Entry" (Butler, J., Carbone E., Conzo, P., Spagnolo, G.).
- 19-20 June 2013 International Conference "Contracts, Procurement, and Public-Private Arrangements", Florence. Paper presented: "Reputation & Entry" (Butler, J., Carbone E., Conzo, P., Spagnolo, G.).
- <u>June 2013</u> The 10th Young Economists' Workshop on Social Economy, University of Bologna, Forlì Campus, Italy Paper presented: "Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism" (Becchetti L., Castriota, S., Conzo P.).
- 22 May 2013 Wellbeing and Public Policy Workshop, University of Reading. Paper presented: "Sociability, Altruism and Subjective Well-Being" (Becchetti L., Conzo P., Corrado L.).
- Nov. 2012 Collegio Carlo Alberto, Turin. Paper Presented: "Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism" (Becchetti L., Castriota, S., Conzo P.) Invited talk.
- 14-16 Nov. 2012 European Microfinance Week, Luxemburg. **Special session organizer** (joint with Etimos Foundation). Paper Presented: "Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism" (Becchetti L., Castriota, S., Conzo P. 2012).
- 18-20 Oct. 2012 SIE Società Italiana degli Economisti 53.ma Riunione Scientifica Annuale, Matera, IT. Paper Presented: "Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism" (Becchetti L., Castriota, S., Conzo P.).
- <u>June, 2012</u> "7-th CSEF-IGIER Symposium on Economics and Institutions", CISEI Centro Internazionale per la Cultura Scientifica Villa Orlandi, Anacapri (NA).
- 18-22 June, 2012 "4th Summer School in Development Economics", Ascea Marina (SA), Italian Development Economist Association (IDEAS), Departments of Economics of the Universities of Salerno, Trento and Verona. Paper presented: "Calamity, Aid and Indirect Reciprocity: the Long Run Impact of Tsunami on Altruism" (Becchetti L., Castriota, S., Conzo P.).
- 7 Nov. 2011 CSEF, Naples. Paper presented: "Public disclosure of players' conduct and Common Resources Harvesting: Experimental Evidence from a Nairobi Slum" (Becchetti L., Degli Antoni G., Conzo P.).
- 17 May 2011 German Institute for Economic Research (DIW Berlin). Paper presented: "Violence, social capital and economic development: evidence of a microeconomic vicious circle" (Becchetti L., Conzo P., Romeo, A.) Invited talk.
- 13 April 2011 CSEF, Naples. Paper presented: "Violence, social capital and economic development: evidence of a microeconomic vicious circle" (Becchetti L., Conzo P., Romeo, A.) Invited talk.
- <u>29-30 April 2011</u> 2011 FLORENCE WORKSHOP ON BEHAVIOURAL AND EXPERIMENTAL ECONOMICS. Interuniversity Center for Experimental Economics Faculty of Economics BEELab LabSi. Paper Presented: "Violence, social capital and economic development: evidence of a microeconomic vicious circle" (Becchetti L., Conzo P., Romeo, A.).
- <u>Dec 2010</u> XIX International Tor Vergata Conference on Money, Banking and Finance "New Frontiers of Banking and Finance after the Global Crisis". University of Rome "Tor Vergata". Paper Presented: "The controversial effects of Microfinance on Child Schooling: a retrospective approach" (Becchetti L. &, Conzo P.).
- <u>15-16 Oct. 2010</u> SIE Società Italiana degli Economisti *51.ma Riunione Scientifica Annuale*, Catania, IT. Paper Presented: "Enhancing capabilities through credit access: Creditworthiness as a signal of trustworthiness under asymmetric information" (Becchetti L. &, Conzo P.).

<u>June 2010</u> – ECONOMETICA, "Corporate Governance after the crisis The multi-stakeholder approach". Presentation and discussion of all Research Projects financed by the Italian Ministry of Education (PRIN).

<u>June 2010</u> – Workshop in "Experiments on Group Lending, Trust and Entrepreneurship in Microfinance", Utrecht, Netherlands. Paper Presented: "Enhancing capabilities through credit access: Creditworthiness as a signal of trustworthiness under asymmetric information" (Becchetti L. &, Conzo P.).

<u>Dec. 2009</u> – XVIII International Tor Vergata Conference on Money, Banking and Finance – "Global Institutions for Global Markets". University of Rome "Tor Vergata" – Faculty of Economics. Paper Presented: "Enhancing capabilities through credit access: Creditworthiness as a signal of trustworthiness under asymmetric information" (Becchetti L. &, Conzo P.)

3-4 Sept. 2009. – PEGNet Conference 2009 – Institute for Social Studies, The Hague, NL. Paper Presented: "Market access, organic farming and productivity: the determinants of creation of economic value on a sample of Fair Trade affiliated Thai farmers" (Becchetti L., Conzo P., Gianfreda G.)

<u>Dec. 2008</u> – XVII International "Tor Vergata" Conference on Banking and Finance – "Emerging Markets, Currencies and Financial Stability" – University of Rome "Tor Vergata" – Faculty of Economics.

<u>July 2008</u> – XX Villa Mondragone International Economic Seminar – "*Europe, Climate Change and Energy Policies: a New Industrial Revolution?*" - Ceis Economia Tor Vergata Foundation – Villa Mondragone, Monte Porzio Catone, IT.

<u>Dec. 2007</u> – XVII International "Tor Vergata" Conference on Banking and Finance – "European Financial Markets Integration, Institutional Convergences and Public Debt Policies". University of Rome "Tor Vergata" – Faculty of Economics.

Academic duties

University of Turin - Dept. of Economics and Statistics "S. Cognetti de Martiis" - Turin (IT)

- 2019 today: member of Departmental Research Board
- <u>2016 today</u>: responsible for refugee students enrolled at University of Turin (inter-departmental project)
- <u>2015 today</u>: responsible for Erasmus exchange programme with the Department of Development Studies at Palacky University (Czech Republic).
- <u>2014 today</u>: founder and director of CLOSER (Center for Laboratory Simulations and Experimental Research).
- <u>2014 2017</u>: organizer of internal and external departmental seminars and social events.
- <u>2014 2016</u>: responsible for a student mobility project in developing countries "Uni.Coo". Project: *microfinance and social businesses (Guinea Bissau)*.
- <u>2013 2014</u>: responsible for a student mobility project in developing countries "Uni.Coo". Project: *social housing in Rafaela (Argentina)*.
- <u>2013 2014</u>: educational advisor and promotion of the B.S. Economics and Statistics (CLEST).
- <u>2012 2017</u>: department delegate at "Centro Interdipartimentale di Ricerca e Cooperazione Tecnico Scientifica con i Paesi del Sahel e dell'Africa Occidentale" (CISAO)

Other skills

Languages:

- <u>English</u> (Excellent C1 Certification IELTS score 7.5);
- Spanish (High-Intermediate B2 Certification DELE intermediate and Univ. of Salamanca);
- French (Basic A1b, Certification Centre Culturel Saint Louis de France).

Software: MS Windows, MS Office, OSX (Expert). Latex (Good). Stata (Excellent).

Hobbies:

- Traveling; Writing; Photography;
- Sports: swimming, skiing, mountain-biking;
- Music: electric guitar & keyboards; song-writing and production.
- Voluntary Work for Non-Profit Organizations (Italy, Cuba & Romania);
- Blogger on "eco-happiness" for the monthly newspaper of SERMIG, Turin, IT.

Pierluigi Conzo